

# CONSULTANT PROFILES



**Vicki L. Searcy, CPMSM**  
Vice President, Consulting Services

Vicki L. Searcy is a nationally renowned and respected healthcare consultant. She brings more than 25 years of consulting expertise to Morrisey, where she helps organizations understand their current environments, analyze critical processes, map them against best practices and develop comprehensive plans for realizing sustainable and measurable results faster.

Vicki is accomplished in helping hospitals, healthcare systems, health plans, medical groups and credentials verification organizations cope with a constantly changing

business and regulatory environment and improve the quality of care. Her in-depth knowledge of quality management, case management, regulatory standards, accreditation and compliance, and credentialing and privileging allows her to provide comprehensive solutions tailored to an organization's specific needs.

Vicki is a faculty member of the Medical Leadership Institute, which is affiliated with the Governance Institute.

#### Before joining Morrisey, Vicki was:

- Practice director, credentialing and privileging for The Greeley Co., a healthcare consulting and training firm
- President of Searcy Resource Group LLC
- Partner with BDO Seidman LLP, an accounting, tax and consulting firm
- Surveyor for National Committee on Quality Assurance CVO certification program
- Past president of the National Association Medical Staff Services
- Author of numerous books and articles
- Founding editor of the "Health Care Competency & Credentialing Report"

Contact Vicki at 312/431-0123 or e-mail [vsearcy@morriseyonline.com](mailto:vsearcy@morriseyonline.com).

*"Vicki is one of those rare individuals who doesn't need to be managed. She has an amazing work ethic, is very responsive, and extremely professional."*

— Gail Thurmond, MD, neurologist and senior vice president of clinical effectiveness at Methodist Le Bonheur Healthcare, Memphis, TN

The hospital hired Vicki for regulatory readiness consulting in 2006.

*"Vicki is able to communicate effectively with every level in an organization, from the credentialing assistant up to the governing board. She takes into consideration an organization's specific issues, politics and sensitivities when submitting her recommendations. She is the ultimate professional; anyone who hires her will be extremely pleased with the process and the end product."*

— Jodi Schirling, director of medical and professional staff services for Nemours, Jacksonville, FL

Searcy and Schirling are members of the National Credentialing Forum and serve on the National Association Medical Staff Services Past President's Advisory Council.

*"We recruited Vicki to The Greeley Co. because she is a recognized leader in the field of credentialing and privileging. There are many subject matter experts out there, but they don't all make good consultants. Vicki is an expert consultant because she can focus on the particular needs of an organization and develop realistic solutions. She's also politically savvy and works well with a broad range of personalities."*

— Todd Sagin, MD, JD, family practitioner, Philadelphia

Sagin worked with Vicki at The Greeley Co.

*"Vicki is the first person I think of when we need medical staff services consulting expertise. When Vicki works with an organization, she brings the tools she has developed in the past, but she always modifies the tools to fit the organization's needs. In addition, she provides common-sense, practical solutions for what appear to be complicated problems."*

— Barb Fleming, CPMSM, regional director, medical staff services, Aurora Health Care, Milwaukee

The hospital hired Vicki four times for consulting work.